



Frequently Asked Questions (FAQs)

1. What is JED Dynamic Discounting?

JED Dynamic Discounting is a digital trade portal that connects suppliers, buyers and lenders, making trade and working capital flow more efficiently for businesses. Our mission is to create an inclusive trade and finance ecosystem that benefits ALL enterprises – big and small.

2. How can JED Dynamic Discounting help my business?

Via JED Dynamic Discounting, you as a Supplier can raise working capital efficiently and on demand by advancing cashflow from your selected portfolio of buyers, by offering early payment discount. This improves your cash flow, reduce Days Sales Outstanding and potentially enhance your overall working capital cycle.

As a Buyer, you can earn better yield on your available cash by offering early payment to your selected portfolio of suppliers in exchange for a discount. Savings earned on your purchases mean higher profit margins for your business.

3. Are my Suppliers and Buyers required to onboard with JED Dynamic Discounting?

Your trade partners are not required to onboard with JED Dynamic Discounting to participate in your campaigns. However, we encourage them to onboard as JED Dynamic Discounting users, so they can create their own campaigns and fully enjoy the benefits of portal as well.

4. What is JED Dynamic Discounting?

Built on smart technology, JED Dynamic Discounting is an efficient and effective way for a:

- Supplier to raise a campaign to a large network of buyers to seek early payment on its invoices in return for a discount to these buyers; and/or
- Buyer to raise a campaign to a large network of suppliers to offer early payment in return for a discount yield on these invoices



5. What are the funding options available on JED Dynamic Discounting?

JED Dynamic Discounting partners with banks, FIs and lenders to expand working capital options for our companies.

6. Is JED Dynamic Discounting an e-invoicing platform?

JED Dynamic Discounting is not an e-invoicing platform. Nonetheless, integration with your accounting or ERP software can be arranged, if required.

7. Is JED's API (Application Program Interface) open for integration?

Yes, JED's API can be made available if required and with our assistance in your integration process.

8. What profiles will benefit the most from using JED Dynamic Discounting?

These profiles will benefit the most from using JED Dynamic Discounting:

- Average invoice size of SGD \$10 000 or with
- >50 buyers or >50 suppliers
- >50% transactions on open account term
- > SGD\$10 million in annual sales turnover